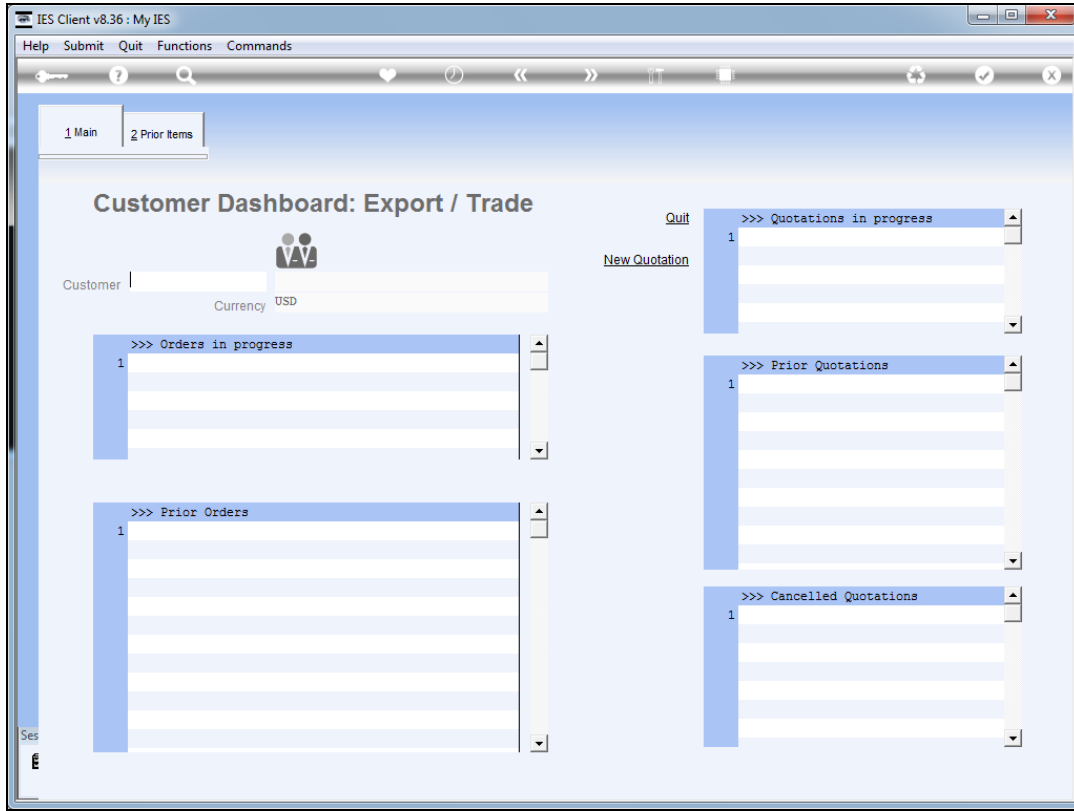


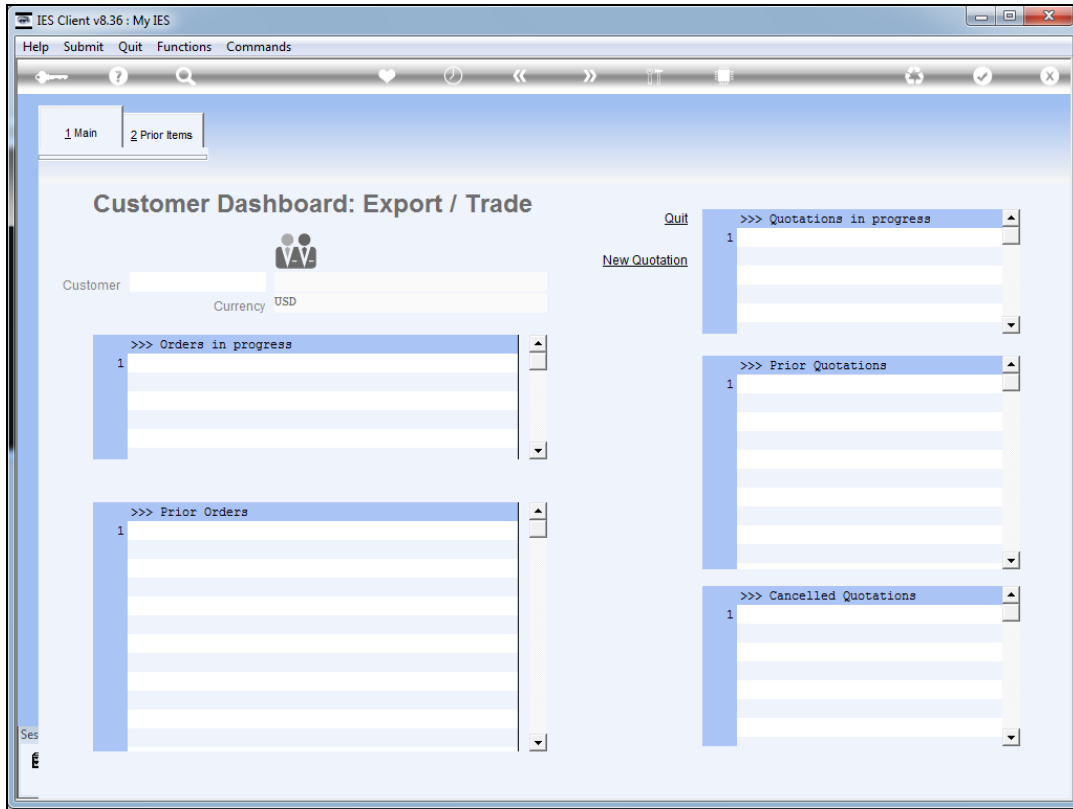
Slide 1

Slide notes: The Customer Dashboard is the primary entry point to do a new Quotation for a Customer, and where all history for this Customer comes together.



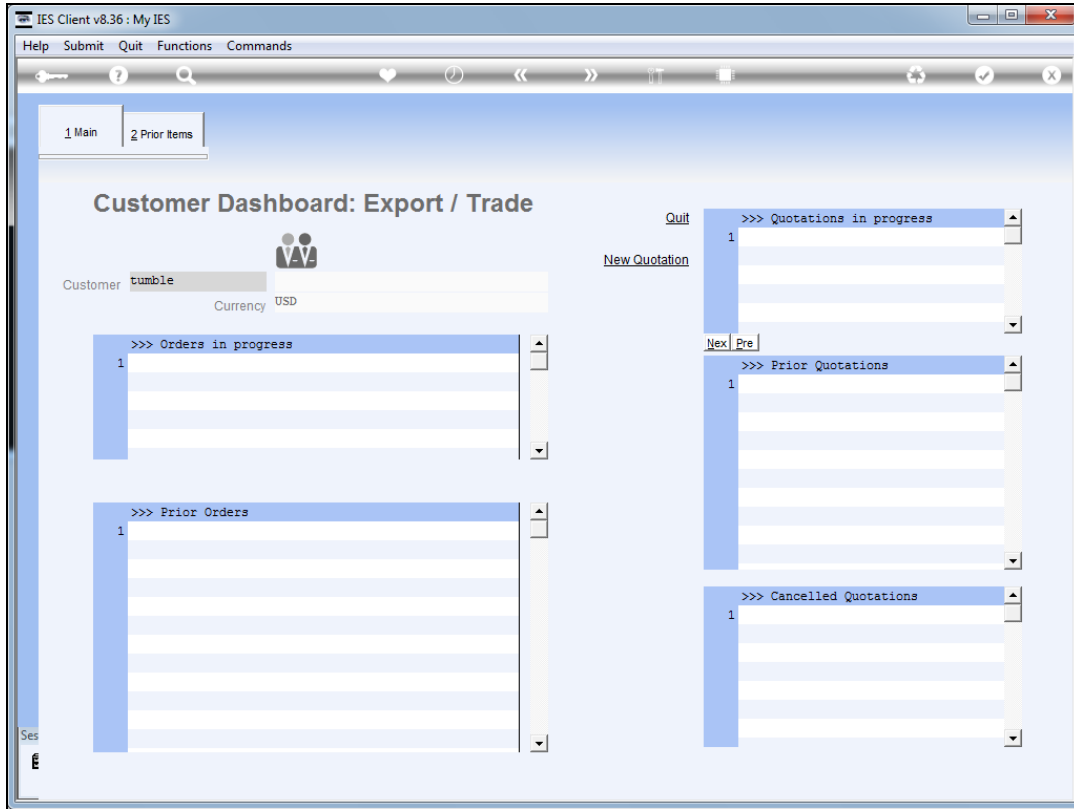
Slide 2

Slide notes: At the Customer prompt, we can type "new" to create a new Customer account, or we can select an existing Customer by the lookup, by entering the Account code, or by using intuitive lookup.

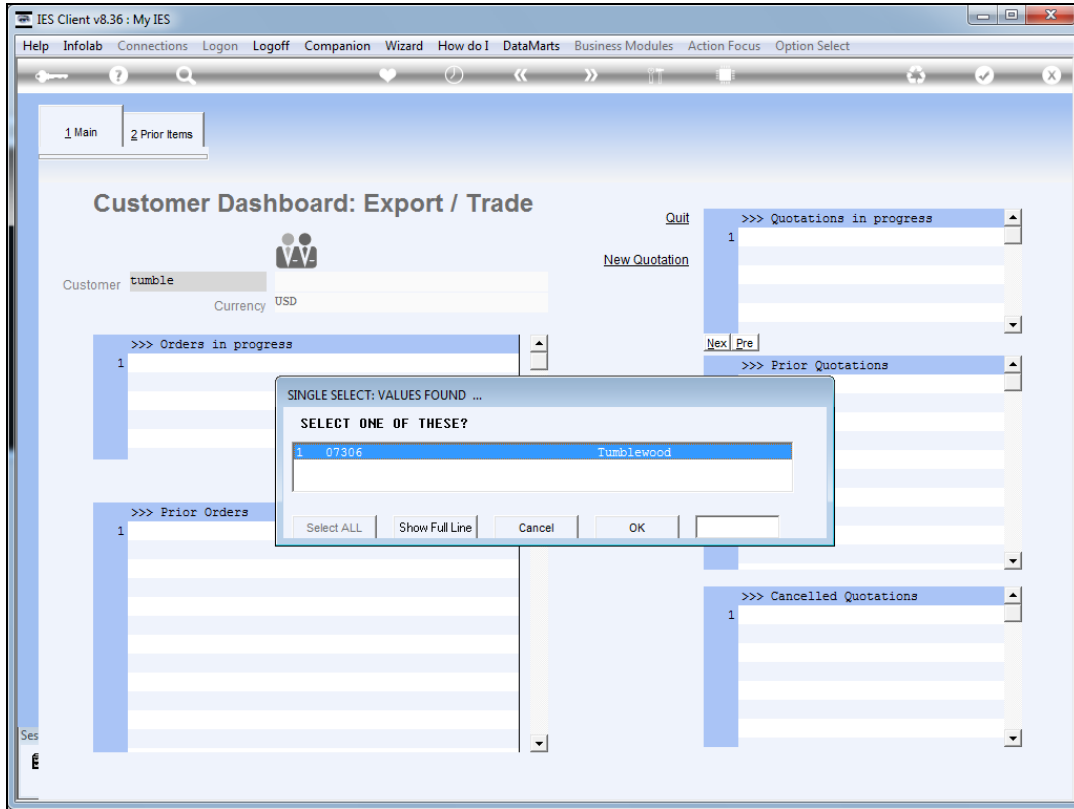


Slide 3

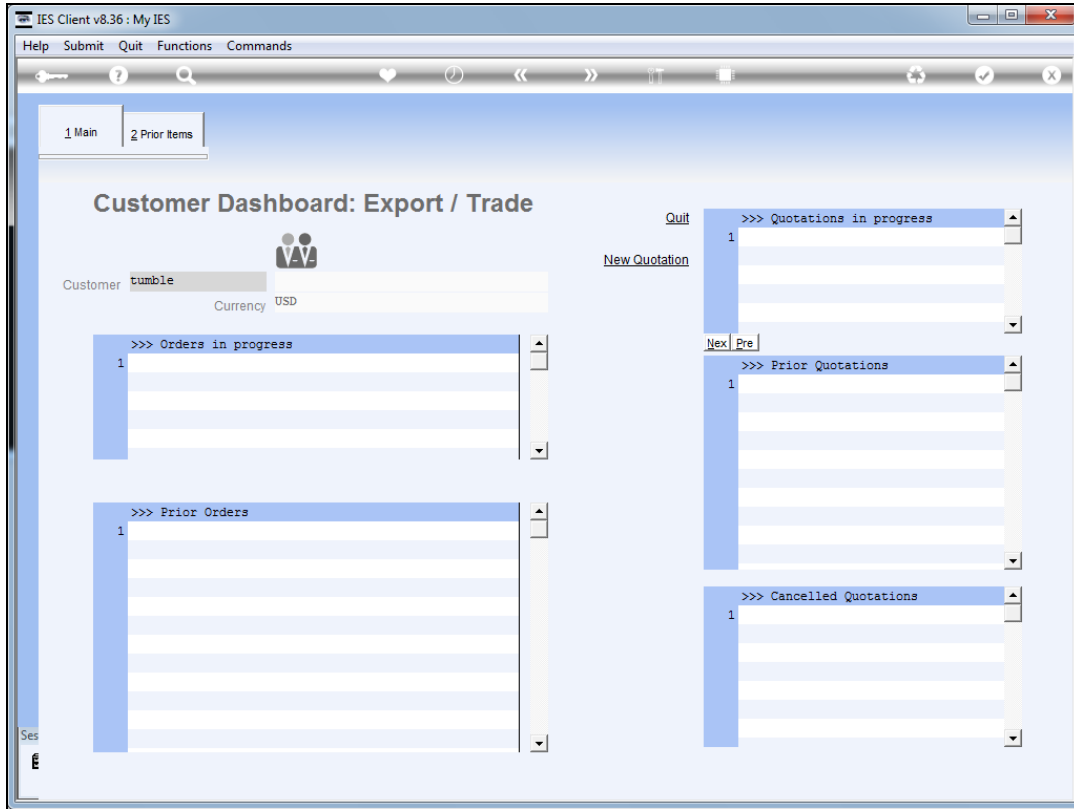
Slide notes: For example, we can type part of the Customer name to find the Account.



Slide 4
Slide notes:



Slide 5
Slide notes:



Slide 6
Slide notes:

The screenshot shows a web application window titled "IES Client v8.36 : My IES". The interface includes a menu bar with "Help", "Submit", "Quit", "Functions", and "Commands". Below the menu is a navigation bar with "1 Main" and "2 Prior Items". The main content area displays a table of items ordered previously. The table has columns for item number, description, unit, quantity, and date. The items listed are:

>>> Previously Ordered	Unit	Quantity	Date
1 3022265 CANON BCI-6FM PHOTO MAGENTA INK	ea	20.00	24/12/2012
2 3002096 CANON A95 DIGITAL	ea	10.00	24/12/2012
3 3104290 CANON BP-511/514 LITH-ION BATTER	ea	20.00	24/12/2012
4 3022300 CANON MATTE 8.5x11 50	ea	12.00	24/12/2012
5 3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	24/12/2012
6 0243138 NIKON SB-600 FLASH	ea	10.00	24/12/2012
7 0243140 NIKON SB-800 FLASH	ea	5.00	24/12/2012
8 3007230 NIKON EN-EL1 BATTERY	ea	12.00	24/12/2012
9 3007174 NIKON COOLPIX 8800	ea	3.00	24/12/2012
10 3022132 OLYMPUS P400 GLOSSY RIBBON 50	ea	10.00	24/12/2012
11 0150019 OLYMPUS STYLUS ZOOM 105 QD KIT	ea	2.00	24/12/2012
12 3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	24/12/2012
13 3022131 OLYMPUS P400 PLANE A4 PAPER 100	ea	5.00	24/12/2012
14 0150021 OLYMPUS STYLUS ZOOM 120 QD KIT	ea	5.00	24/12/2012
15 3008478 OLYMPUS L1-10B BATTERY	ea	10.00	24/12/2012

At the bottom of the table, there are "Next" and "Pre" buttons. The window also shows a status bar with "Ses" and a small icon.

Slide 7

Slide notes: Here we will find the records of all Items ever ordered by this Customer, and we can drill into any Item to see the history.

IES Client v8.36 : My IES

Help Submit Quit Functions Commands

Supply Item: Bid Award

Date-on 24/12/2012 Retail Item 3022308 CANON PLUS 8.5x11 20 GLOSSY [Quit](#)
Quotation # 1 Unit ea
Quantity 2.00
Awarded to c00001 Aanad & Withwal

Bid Supplier	Days/Deliv	Unit Price	Currency	FX Rate
1 c00001 Aanad & Withwal	15	10.91	USD	
2 c00012 Commercial Suppliers Inc	12	9.09	USD	
3 C00006 Azure Bush	10	13.64	USD	
4 C00026 All Supplies	8	13.64	USD	

Ses [Next](#) [Pre](#)

Slide 8
Slide notes:

IES Client v8.36 : My IES

Help Submit Quit Functions Commands

Supply Item: Bid Award

Date-on 24/12/2012 Retail Item 3022308 CANON PLUS 8.5x11 20 GLOSSY Unit ea
Quotation # 1 Quantity 2.00
Awarded to c00001 Aanad & Withwal

Bid Supplier	Days/Deliv	Unit Price	Currency	FX Rate
1 c00001 Aanad & Withwal	15	10.91	USD	
2 c00012 Commercial Suppliers Inc	12	9.09	USD	
3 C00006 Azure Bush	10	13.64	USD	
4 C00026 All Supplies	8	13.64	USD	

Ses
Next Pre

Slide 9
Slide notes:

The screenshot shows the IES Client v8.36 interface. At the top, there is a menu bar with 'Help', 'Submit', 'Quit', 'Functions', and 'Commands'. Below the menu bar is a toolbar with various icons. The main window has two tabs: '1 Main' and '2 Prior Items'. The '2 Prior Items' tab is active, displaying a list of items under the heading '>>> Previously Ordered'. The list is organized into columns for Item ID, Description, Unit, Quantity, and Date. Item 5, '3022308 CANON PLUS 8.5x11 20 GLOSSY', is highlighted. At the bottom of the list, there are 'Next' and 'Pre' buttons. The status bar at the bottom left shows 'Ses' and a small icon.

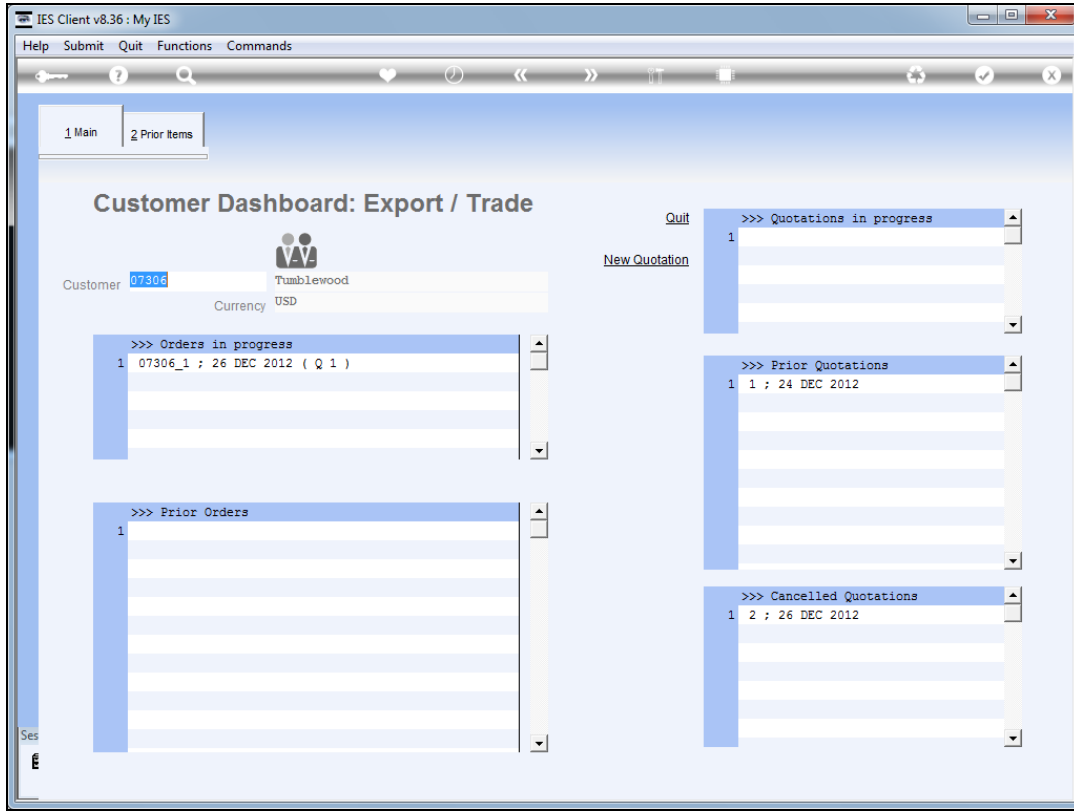
	>>> Previously Ordered	Unit	Quantity	Date
1	3022265 CANON BCI-6PM PHOTO MAGENTA INK	ea	20.00	24/12/2012
2	3002096 CANON A95 DIGITAL	ea	10.00	24/12/2012
3	3104290 CANON BP-511/514 LITH-ION BATTER	ea	20.00	24/12/2012
4	3022300 CANON MATTE 8.5x11 50	ea	12.00	24/12/2012
5	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	24/12/2012
6	0243138 NIKON SB-600 FLASH	ea	10.00	24/12/2012
7	0243140 NIKON SB-800 FLASH	ea	5.00	24/12/2012
8	3007230 NIKON EN-EL1 BATTERY	ea	12.00	24/12/2012
9	3007174 NIKON COOLPIX 8800	ea	3.00	24/12/2012
10	3022132 OLYMPUS P400 GLOSSY RIBBON 50	ea	10.00	24/12/2012
11	0150019 OLYMPUS STYLUS ZOOM 105 QD KIT	ea	2.00	24/12/2012
12	3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	24/12/2012
13	3022131 OLYMPUS P400 PRANE A4 PAPER 100	ea	5.00	24/12/2012
14	0150021 OLYMPUS STYLUS ZOOM 120 QD KIT	ea	5.00	24/12/2012
15	3008478 OLYMPUS L1-10B BATTERY	ea	10.00	24/12/2012

Slide 10
Slide notes:

The screenshot shows the IES Client v8.36 interface. At the top, there is a menu bar with 'Help', 'Submit', 'Quit', 'Functions', and 'Commands'. Below the menu bar is a toolbar with various icons. The main window has two tabs: '1 Main' and '2 Prior Items'. The '2 Prior Items' tab is active, displaying a list of items under the heading '>>> Previously Ordered'. The list is organized into columns for Item ID, Description, Unit, Quantity, and Date. Item 5, '3022308 CANON PLUS 8.5x11 20 GLOSSY', is highlighted. At the bottom of the list, there are 'Next' and 'Pre' buttons. The status bar at the bottom left shows 'Ses' and a small icon.

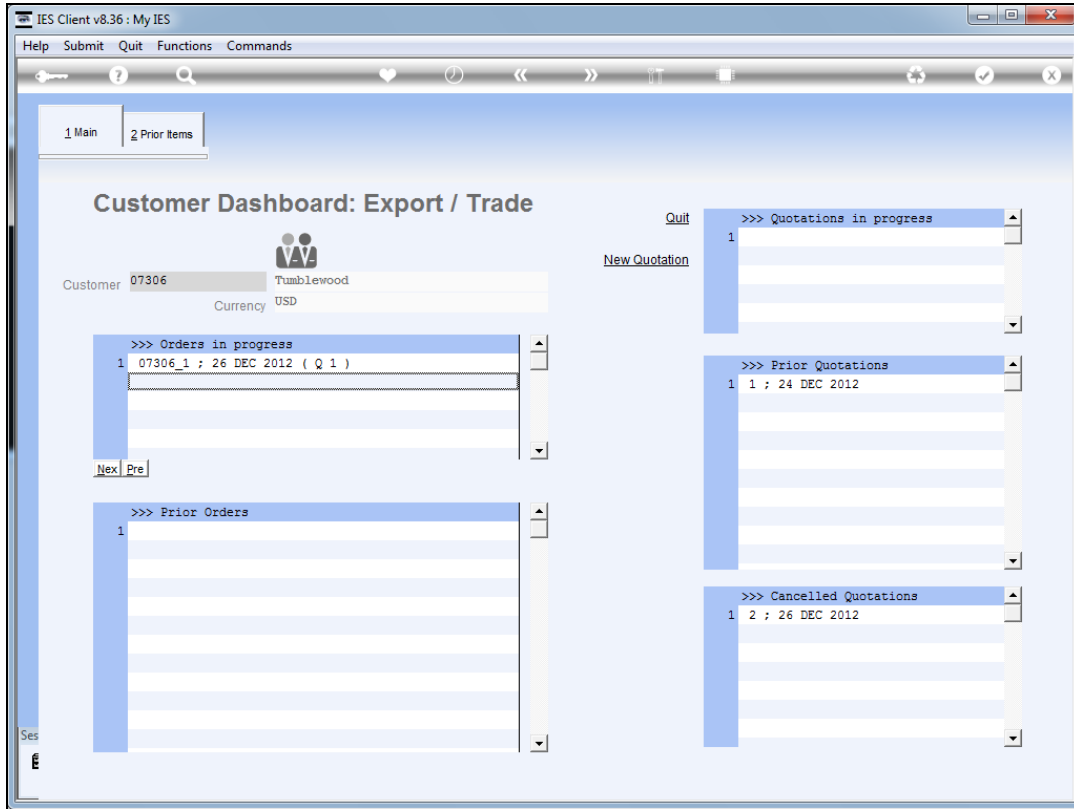
	>>> Previously Ordered	Unit	Quantity	Date
1	3022265 CANON BCI-6PM PHOTO MAGENTA INK	ea	20.00	24/12/2012
2	3002096 CANON A95 DIGITAL	ea	10.00	24/12/2012
3	3104290 CANON BP-511/514 LITH-ION BATTER	ea	20.00	24/12/2012
4	3022300 CANON MATTE 8.5x11 50	ea	12.00	24/12/2012
5	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	24/12/2012
6	0243138 NIKON SB-600 FLASH	ea	10.00	24/12/2012
7	0243140 NIKON SB-800 FLASH	ea	5.00	24/12/2012
8	3007230 NIKON EN-EL1 BATTERY	ea	12.00	24/12/2012
9	3007174 NIKON COOLPIX 8800	ea	3.00	24/12/2012
10	3022132 OLYMPUS P400 GLOSSY RIBBON 50	ea	10.00	24/12/2012
11	0150019 OLYMPUS STYLUS ZOOM 105 QD KIT	ea	2.00	24/12/2012
12	3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	24/12/2012
13	3022131 OLYMPUS P400 PRANE A4 PAPER 100	ea	5.00	24/12/2012
14	0150021 OLYMPUS STYLUS ZOOM 120 QD KIT	ea	5.00	24/12/2012
15	3008478 OLYMPUS L1-10B BATTERY	ea	10.00	24/12/2012

Slide 11
Slide notes:

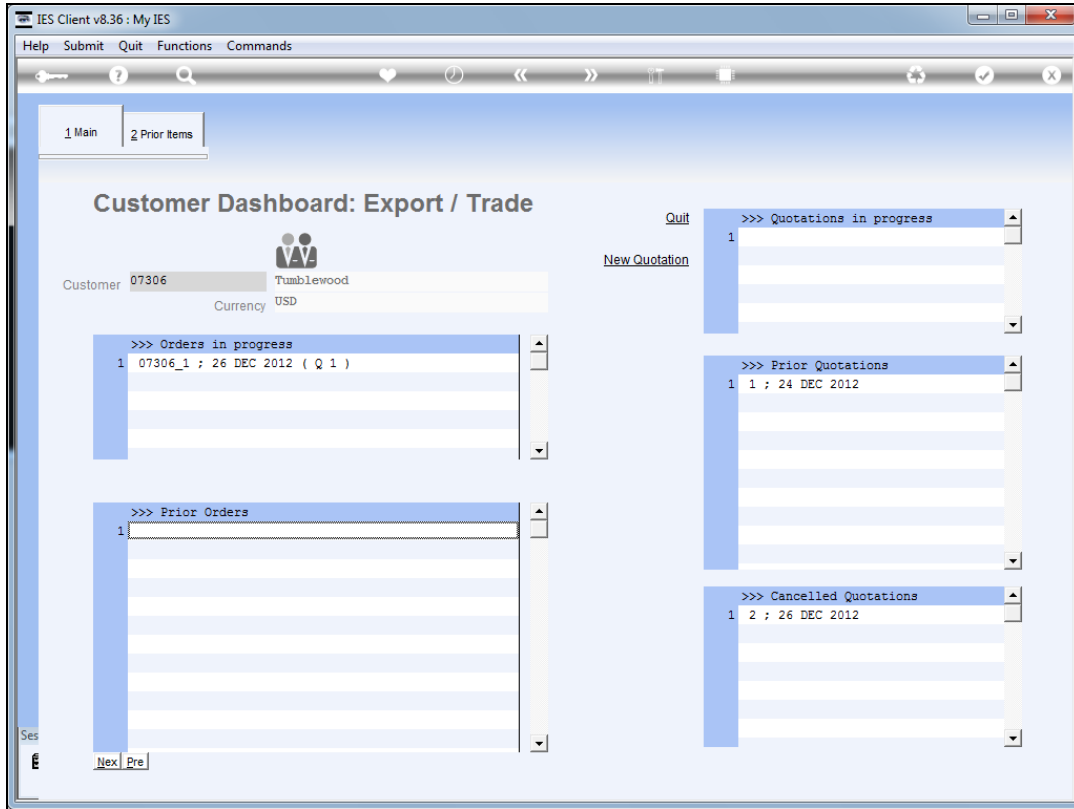


Slide 12

Slide notes: We can access information on Orders in progress as well as prior Orders.

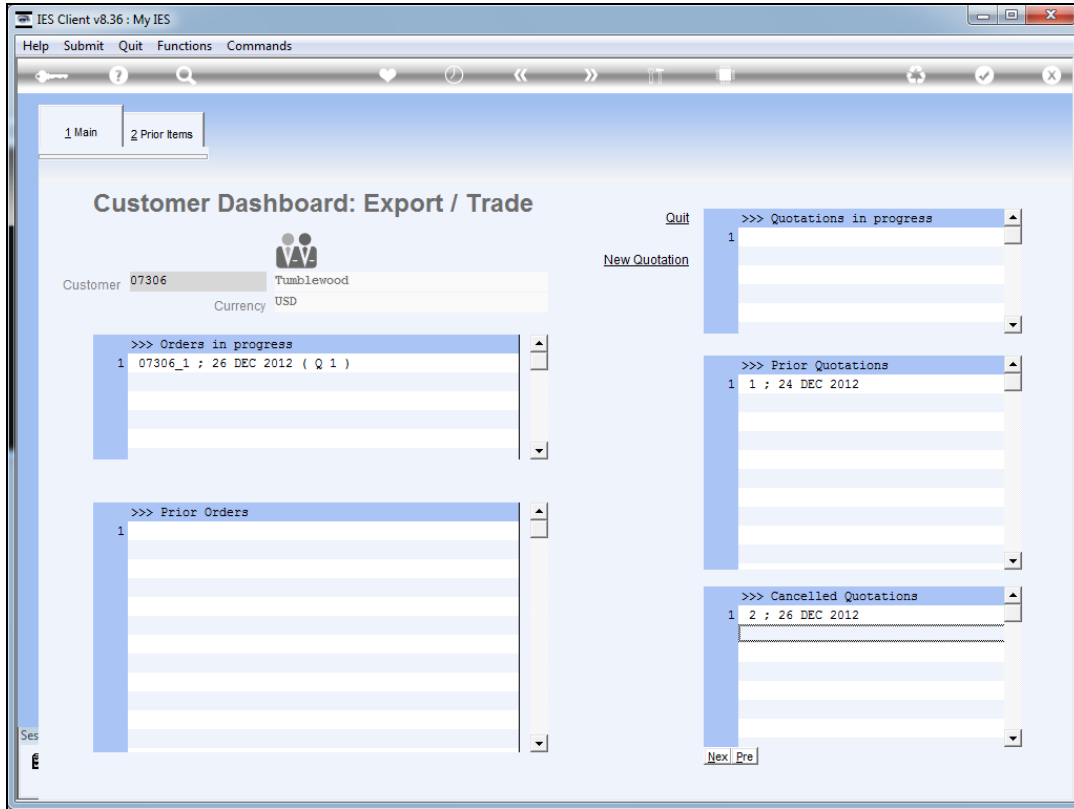


Slide 13
Slide notes:

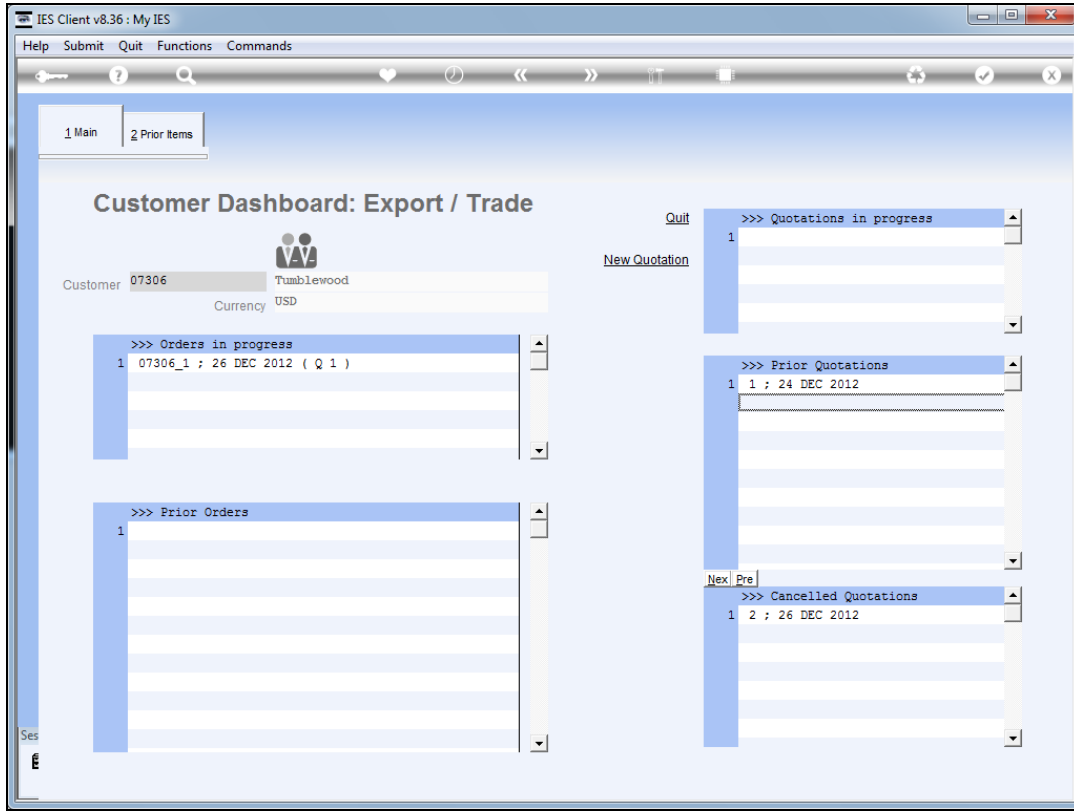


Slide 14

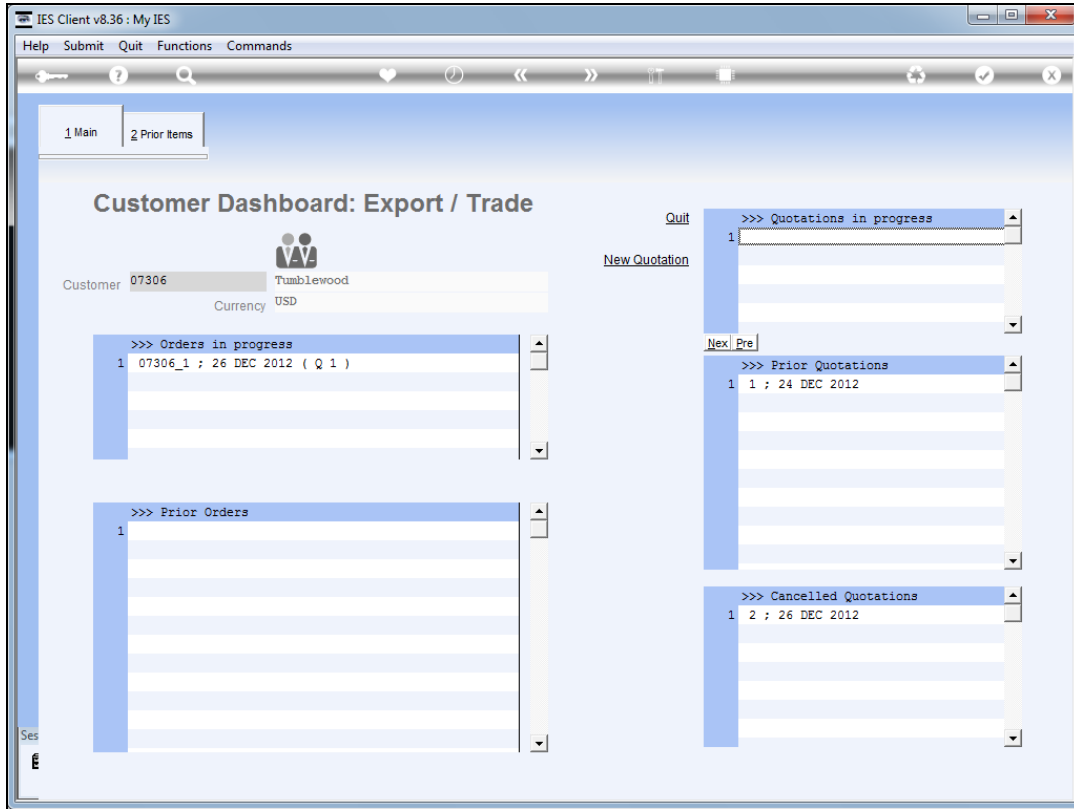
Slide notes: We can also drill into cancelled Quotations and Prior Quotations, and we can work with current Quotations for this Customer.



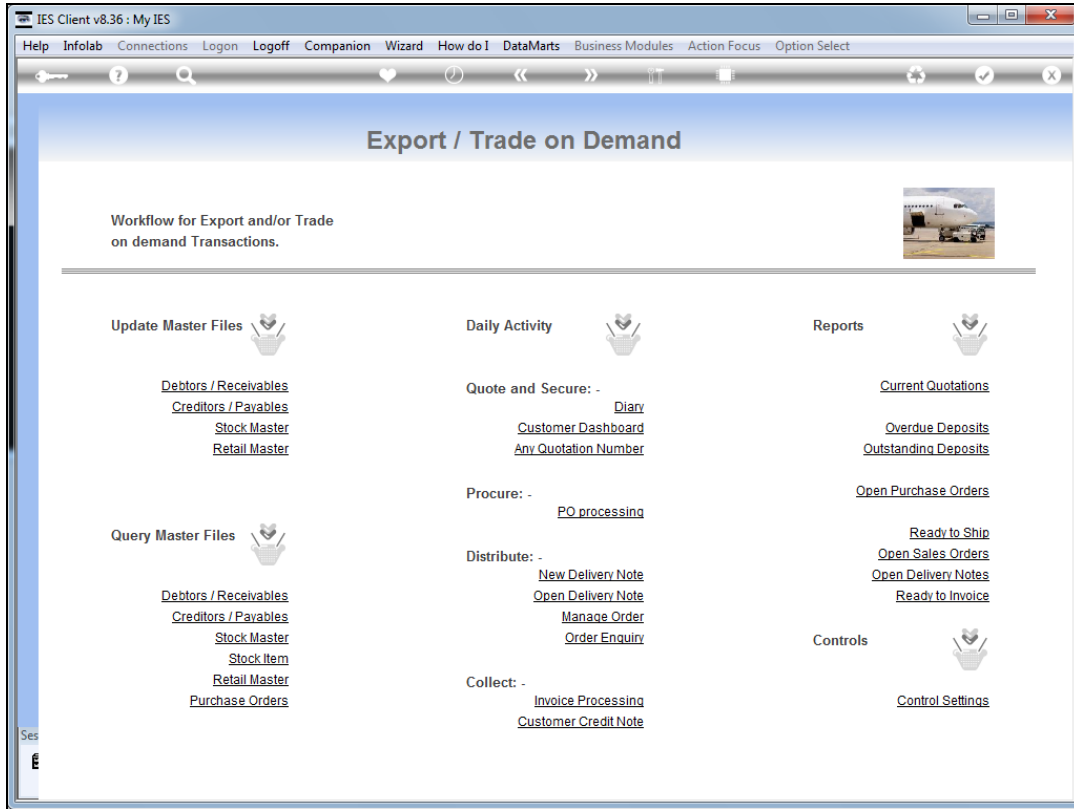
Slide 15
Slide notes:



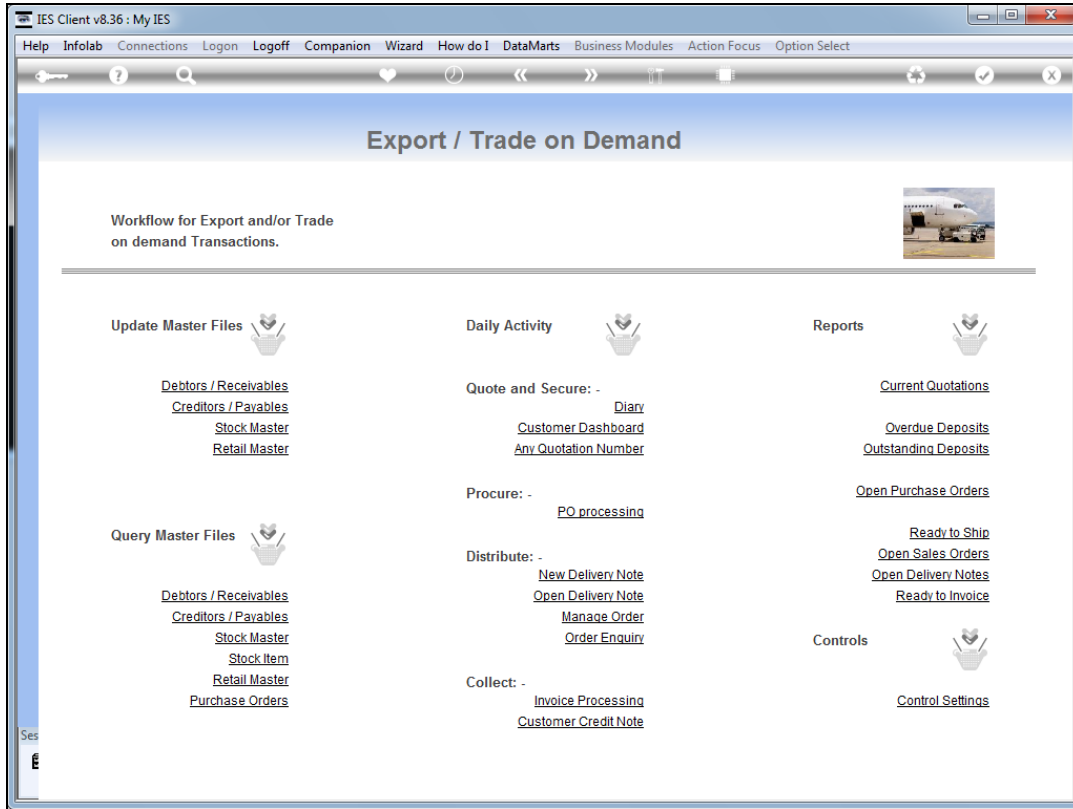
Slide 16
Slide notes:



Slide 17
Slide notes:



Slide 18
Slide notes:



Slide 19
Slide notes: